Business opportunities and security risks associated with the rapid shift to remote work

Something many small and medium-sized businesses have discovered during the rapid shift to remote everything: There’s a lot to be gained by not relying on a physical space. It can save overhead, reduce travel expense, and some studies have found it has increased worker productivity (one found a 13% performance boost among at-home workers). As a result, many businesses are seriously considering tools and strategies to make the non-physical workplace a permanent part of their businesses.

To succeed, this transformation of physical businesses will require new structures and processes, especially for smaller businesses that were not used to working remotely. Regardless of size, all companies now need to think about securing remote endpoints and IT resources. Employees need to be more vigilant than ever. Cyberattackers have made it clear they’re not taking any time off.

Many of us saw the additional security risks of the remote work explosion. Video data breaches represent only the visible fraction of other, less flamboyant, but more costly threats enabled by the new scale of endpoint devices in use. In just the first three months of 2020, COVID-19 opened up a floodgate of new data security threats, including:

- **1,500 fraudulent sites** related to COVID-19
- **Losses of $1.2 million** to scams
- **739 reported fraud attacks** that leveraged the crisis
- **1,700 malicious domains** using “corona” or “COVID” in their names

And that’s only in Canada. Bad actors aren’t taking time off, so you, your IT teams, and end users all need to be ready now for the increased security risks in this new age.

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2 “Canada has taken down over 1,500 coronavirus-related scam sites,” Howard Solomon, ITWorld Canada, May 1st, 2020.
A two-part security challenge: Volume and security

Like so many other companies making the decision to shift to remote everything, your company’s first challenge was how to ensure unimpeded performance for your remote workers who are trying to access their tools and data—or just find a reliable internet connection.

Following close on this first issue is the question of security. Suddenly it’s the ultimate bring-your-own-device (BYOD) world. Every employee is now remote, and more focused on being productive than following your pesky security procedures. They’ll access the data they need however they can; often bypassing VPNs to access cloud services or grabbing hotspots wherever they can—secured or not. This do-it-yourself attitude can lead to risky activities beyond your control, such as employees downloading software on their own.

With everyone using whatever devices are handy—personal phones, home computers, even kids’ tablets (it has happened!)—the situation is especially perilous. One wrong click can instantly launch an attack that could jeopardize your entire business.

Given the limited capabilities of traditional perimeter firewall and VPN solutions to protect against these remote threats, companies need new security measures, new levels of expertise, and new technologies to protect their assets. And the good news is you can build on current measures to get there.
Time is not on your side: Get a handle on your security picture

If you haven’t had time to perform basic endpoint hygiene and connectivity performance checks on your computers and devices, it’s better late than never. In addition to confirming all your laptops have the necessary endpoint protection configurations for all this new off-LAN activity, ensure your employees are following recommended security practices by asking these three important questions:

1. Have you reviewed and adjusted the security settings of your cloud tenant and your organization’s internal network?

2. Have you made sure the security settings and measures for remote users are appropriate for current and foreseeable levels of usage?

3. Is your team proficient in all of the latest security threats or do they need help?
Remote workers are now the core of your productivity. The devices they work on can no longer exist at the edge of your security planning; they are dead centre and must be treated as such starting now. All that mixing and matching of personal devices with company equipment demands different practices and elevated controls. That means much more than the basic antivirus and antispyware protection, including multi-factor authentication (MFA) and onboard endpoint detection and response (EDR) capabilities.

Not only should your remote workers be aware of these new measures, but the tools and safeguards you use to attain and remain at a new level of endpoint and data security should meet those needs. With the world rapidly—and permanently—changing, now is the time to enlist the help of a partner that has already worked out the best practices to face it. Without this critical help, you can’t be sure each endpoint requesting access to internal resources meets security policy requirements. You need the right tools to track and enforce policy on all devices and with employees everywhere, while delivering easy user onboarding and offboarding.

Ricoh can help.
To build a productive, secure remote workforce you don’t start at the endpoints—you start with the strategy. Without adding a single FTE—let alone C-level personnel—Ricoh IT Services can provide you a virtual CIO (vCIO), for leadership that focuses first on assessing where you are and what your strategic goals are. From there, your vCIO helps you create a customized plan that prioritizes your business goals through technology alignment. Then we help you accelerate growth and agility by outlining the software, hardware, people, processes, systems and cloud solutions needed.

Ricoh is your one-stop resource for everything from strategy development to process automation and workflow solutions, to collaboration hardware, printers and the IT services to support it all.

How do we know our approach works? Our world-class 72.93 net promoter score (NPS) is one great way to tell.
From cloud collaboration to secure infrastructure, Ricoh is about perfecting the next level of productivity. Our partnership with Microsoft is one of the world’s best routes to support and power our innovative productivity solutions. Together with Microsoft, we provide you with a global combined powerhouse to drive secure, agile, collaborative working environments where everybody is in the know but not overwhelmed—we’re all about democratizing information and decision-making.

The road to modern, democratized operations runs right through digital transformation. Ricoh and Microsoft provide the expertise, experience and ecosystem to modernize any scale of business for modernized processes by aligning you with the best leadership and thinking available.

The net result of this teamwork is that you get the resources and security to stay in the moment, sharing the right information in the right context to continually accelerate decision-making and achieve smarter performance.
Enhanced security responses for the new remote-work environment

The decentralization of the workplace makes endpoint security more critical than ever. And the new tactics used by malicious actors require focus on different tools and solutions. If your organization uses Windows 10 or later, **odds are you already have access to the world-class antivirus and antimalware solution already built into the operating system.** You also probably have the cloud license to activate the centralized management and greater capabilities of Windows Defender.

Microsoft Defender for Endpoint gives you unmatched breach remediation and research capabilities. With a graphical representation, this tool enables security teams to map the precise point at which an attacker entered your network, how the attacker moved once inside, and the activities they engaged in. Knowing how breaches occur enables you to make sure any vulnerabilities in the network are found and corrected to protect your data from future attempts.

Here are three ways we can help you immediately to leverage your current Windows Defender technologies to face security challenges now and in the future:
Three ways to enhance security now

1. Phishing: Be the one that got away

Social engineering has always been a successful vector for malicious actors. But now with more employees working on their own, the bad guys have more targets of opportunity. With cloud providers hardening their security more than ever, phishing for credentials and spoofable material is becoming a path of least resistance. Once they have convinced a user to give up their sign-in information, hackers can accurately spoof the emails of internal users. The user receives an internal email, clicks on the link and that's it. The links lead to websites that look very real. For example, they might mimic the Microsoft Office 365 sign-in page. When a user enters credentials on this site to sign in, the bad actor then has access to your environment for further attacks.

Phishing is successful because even with the proper training, anyone can be fooled. So training must be regularly performed and reinforced through simulated activities—just like fire drills—to remind users to be skeptical of any email they receive.

If a single phishing attack gets through, it can cost your organization hundreds of thousands of dollars, and a reputation damaged beyond repair. Just look at the news in the last several years. For training that's unmatched, Attack Simulator for Office 365 uses the Microsoft Intelligent Security Graph. It's constantly learning from global signals received from one of the largest telemetry systems on the planet. For example, Microsoft Office 365 scans 400 billion emails every month and finds a large number of malicious spear-phishing emails. The Attack Simulator carefully crafts simulated spear-phishing emails based on this real data, ensuring the most realistic attack experience for your user population. It then tracks and reports on user responses to the simulated email security events, providing invaluable data on how to better secure the organization.
Three ways to enhance security now (continued)

2. Watch out for well-intentioned “shadow IT”

As we’ve said, the new remote world of work is full of bright end users. They’re bound to think they have better tools than those your IT department authorizes. And they will use them. Sometimes a tool can go internally viral, becoming the app-of-choice before IT can stop it, or even become aware of their existence. Though your users see these as smart and cool new solutions, and see themselves as taking initiative to deploy them, they’re dangerous to your data security and can obviously become the source of network breaches. We can help you through our managed security service to continuously monitor for these unsanctioned applications and the “shadow IT” they engender.

3. Keep your defences strong

Ricoh can help. Your known tools can help protect you from unknown new threats—if you know how to use them. Our team of security experts will help ensure that your company’s critical data protection is innovative enough to stay ahead of the threat environment with tactics that include:

- Security alert monitoring of Office 365 with Security Score
- Baiting and trapping of threats using honey pots
- Setup of antivirus active threat monitoring and mitigation
- App installation monitoring to prevent “shadow IT” behaviors with Device Guard
- User data classification setup
- Simulations of email phishing attacks raising awareness
- Simulated password spray and brute force password attacks to better secure credentials
Case Study: Robust customer-centricity on a tight budget

Company
Founded in 1994, Santa Clara, CA-based Parisi House is a nonprofit residential substance abuse treatment facility specifically for women with children with a 42-bed facility.

Challenge
Parisi House had long been dissatisfied with the service from their IT service provider. As a smaller customer, they often felt like a low priority, receiving service with:

- Slow response times
- No clear timeline for resolving issues
- Projects frequently being put on hold
- Unpredictable costs
- Poor communication

It was clear that Parisi House required a better resource that could solve all these issues on a nonprofit budget.

Solution
Based off our findings, we implemented solutions that included:

- 24/7 remote monitoring and HelpDesk
- Remote mediation
- Antivirus/anti-malware software updates
- OS updates
- End-user device management
- Basic server and basic application administration and reporting

Every change we made was based on a customer-centric approach to their solution. And to make up for the delays caused by their previous IT provider, we worked nights and weekends to stay on track and to avoid disrupting Parisi House’s work during the day.

Result
The switch to Ricoh IT Services provided an immediate positive impact on Parisi House’s operations. Problems occurred less frequently, and we responded quickly when they did happen. With the network running smoother, Parisi House is now working with us to find a permanent backup solution that includes onsite primary backup and secondary cloud-based backup for redundancy.
Let's talk

Ricoh's on-demand IT services and virtual CIO (vCIO) can help you protect and grow your business. A quick chat with our expert consultants can help you assess your business needs and goals. Ricoh can help.

Let's talk