Print MIS replaces manual spreadsheets to bring structure and consistency that increase productivity and profitability while maintaining the customer-first service levels the business was built upon.

Alex’s business - like many shops – had a long history of relying on spreadsheets and manually created job tickets for estimating, quoting, job production, and business management. Spreadsheets offered the attractive advantages of being inexpensive to implement while being completely customizable and flexible in their do-whatever-it-takes customer first culture.

But they also had drawbacks – little consistency in job quotes; time-consuming updates and maintenance of the spreadsheet; manual matching of previous and new job estimates; ad hoc costing information; and thousands of dollars lost monthly on unnecessary reprints due to mistakes in job ticketing and handling.

When it came to estimating and quoting, every quote was uniquely developed with values from a centrally maintained spreadsheet and the personal knowledge and experience of the estimator. When job ticketing, CSRs manually wrote hardcopy job tickets using inconsistent terminology and sequenced the ticket contents differently based upon when the information was received or personal preference. This process often caused production errors. Lastly inventory – using spreadsheets to manage their inventory was not ideal.

In short, estimating was inconsistent, took too long, and there was no way of truly knowing how much profit was leaking out of their processes. Alex needed a better way to manage his business!

Learn more at Ricoh.ca
The RICOH Solution

Running a profitable business is far easier when you can work more efficiently, control your costs and move jobs through the shop quickly and with ease. With Ricoh’s Avanti Slingshot, you can have it all!

And all these details are linked into production job tickets and inventory so that estimators can now consistently and easily use accurate costs for inventory, prepress, production, finishing, packing, and shipping.

Work templates also provide precise and complete ticketing instructions to the full production team. Production floor workers are now doing their jobs better with fewer embarrassing and costly errors which means more wins, happier customers and an improved bottom line.

Business Challenges

· Manual and time-consuming spreadsheet maintenance
· Inconsistent job quotations cost business
· Unclear job ticketing and handling instructions
· Embarrassing and costly mistakes on the production floor
· Unknown job profitability

Business Results

· Costs are always accurate, current, consistent and readily accessible
· Work templates contain all job attributes, materials and production steps to get the job done right the first time
· Improved quote-to-market speed
· Production errors and reprints reduced to zero, improving the bottom line

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